

(6 pages)

Reg. No. : .....

Code No. : 10043 E      Sub. Code : SCSB 5 A/  
ACS 51/CCSB 51

U.G.(CBCS) DEGREE EXAMINATION,  
NOVEMBER 2023.

Fifth Semester

Part — IV

Common Skill Based Subject — PERSONALITY  
DEVELOPMENT

(For those who joined in July 2017–2022)

Time : Three hours

Maximum : 75 marks

PART A — (10 × 1 = 10 marks)

Answer ALL questions.

Choose the correct answer :

1. \_\_\_\_\_ reflect people's characteristic patterns of thoughts, feelings, and behaviours.
- (a) Awareness      (b) Goal setting  
(c) Personality traits      (d) None of the above

2. \_\_\_\_\_ advocates for the fact that personality is something that one can learn from people and their environment.
- (a) Trait theory  
(b) The social cognitive theory  
(c) Career stage model theory  
(d) None of the above
3. \_\_\_\_\_ is a process by which individuals organize and interpret their sensory impressions in order to give meaning to their environment.
- (a) Perception      (b) Intelligence  
(c) Sensation      (d) None of the above
4. As per the \_\_\_\_\_ the person is perceived on the basis of one trait.
- (a) Stereotyping      (b) Attribution  
(c) Halo effect      (d) None of the above
5. \_\_\_\_\_ is a process and the ability to influence a group toward the achievement of a vision, set and attends to a common goal within its group context.
- (a) Followership      (b) Leadership  
(c) Team building      (d) None of the above

6. \_\_\_\_\_ is a process that begins when one party perceives that another party has negatively affected, or is about to negatively affect, something that the first party cares about.

- (a) Negotiation (b) Leadership  
(c) Conflict (d) None of the above

7. Which of the following are sources of stressors?

- (a) Individual stressors  
(b) Group stressors  
(c) Organisational stressors  
(d) All of the above

8. \_\_\_\_\_ refers to the misunderstanding between the sender and receiver arising due to the different meanings of words, and other symbols used in the communication.

- (a) Cultural differences  
(b) Conflicts in the workplace  
(c) The semantic barriers  
(d) Inability to listen

9. \_\_\_\_\_ are the rules of etiquette used while eating.

- (a) Etiquettes (b) Table manners  
(c) Body language (d) None of the above

10. \_\_\_\_\_ is essentially a structured conversation where one participant asks questions, and the other provides answers.

- (a) Interview (b) Group discussion  
(c) Etiquette (d) None of the above

PART B — (5 × 5 = 25 marks)

Answer ALL questions, choosing either (a) or (b).

Each answer should not exceed 250 words.

11. (a) What do you mean by self awareness? Explain.

Or

(b) Describe the importance of personality.

12. (a) Explain the relationship between self monitoring and job performance.

Or

(b) Describe the barriers of attitude change.

13. (a) Briefly explain the types of teams.

Or

(b) What do you mean by intergroup conflict? Explain.

14. (a) Explain the types of transactions in transactional analysis.

Or

- (b) Discuss the significance of managing emotions.

15. (a) Explain the appropriate dress code for an interview.

Or

- (b) Write a note on group discussion topics.

PART C — (5 × 8 = 40 marks)

Answer ALL questions, choosing either (a) or (b).

Each answer should not exceed 600 words.

16. (a) Explain any three theories of personality.

Or

- (b) Enumerate the components of SWOT analysis.

17. (a) Explain the steps in perception process.

Or

- (b) Elucidate the advantage of being assertive.

18. (a) Explain steps in creation of an effective team.

Or

- (b) Elaborate the strategies available for managing conflicts.

19. (a) Discuss the barriers to effective communication.

Or

- (b) List and explain the sources of stress.

20. (a) Discuss the do's and don'ts of table etiquette.

Or

- (b) Explain the methods available for acquiring social graces.